PIKES PEAK - AMERICA'S MOUNTAIN

PARKS BOARD PRESENTATION

MARCH 10, 2022

OPERATION OVERVIEW

- Pikes Peak America's Mountain
- North Slope Recreation Area
- South Slope Recreation Area

PIKES PEAK - AMERICA'S MOUNTAIN

2021 Review and 2022 Look Ahead

2021 REVIEW AND 2022 LOOK AHEAD

- Guiding Documents
- 2021 Facts and Statistics
- Administrative Review
- 2022 Projects
- New for 2022

TERM SPECIAL USE PERMIT

First issued by USFS in 1948

Current Permit: 1990-2020

Highway and all structures are owned by the United States under the administration of the USFS (except for Maintenance Garage and Crystal Reservoir Visitors Center)

Permit is not transferable; holder may sublease use of land, concessions, etc.

All income derived from permitted uses must be used for funding the Operating Plan and Budget.

TERM SPECIAL USE PERMIT

Purpose

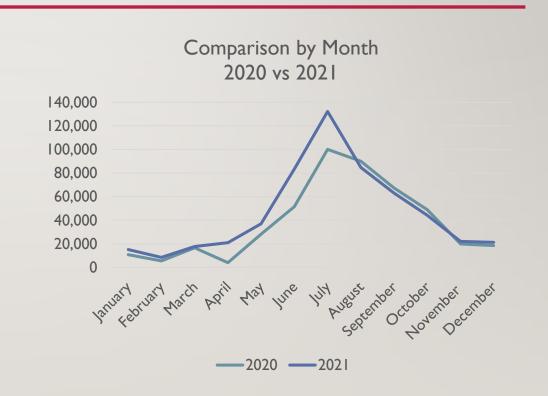
- Constructing, operating, and maintaining the Pikes Peak
 Highway Recreation Corridor and toll road for the public
 recreational travel to the summit of Pikes Peak; offering sales
 of food, beverages and souvenir-type merchandise; and
 offering picnicking and interpretative services
- Installing, maintaining and operating electronic transmission equipment for which a station authorization has been issued by FCC to the permit holder
- Such ancillary uses of the permit area as may be authorized under the annual Operating Plan and Budget



2021 FACTS AND STATISTICS

2021 VISITOR STATISTICS

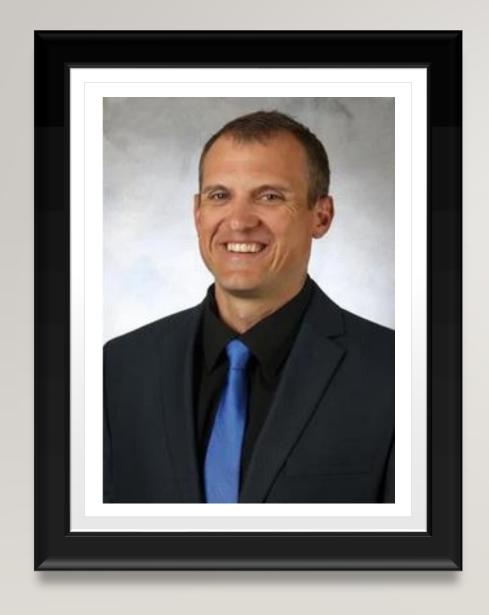
- 550,381 Visitors
 - 30,820 Online One-Day Pass Sales
 - 253 Annual Pass Sales
 - 1500 Total Bicycles
 - 992 Escorted
 - 508 Unescorted
- 16 Special Event Days



2021 VISITOR STATISTICS

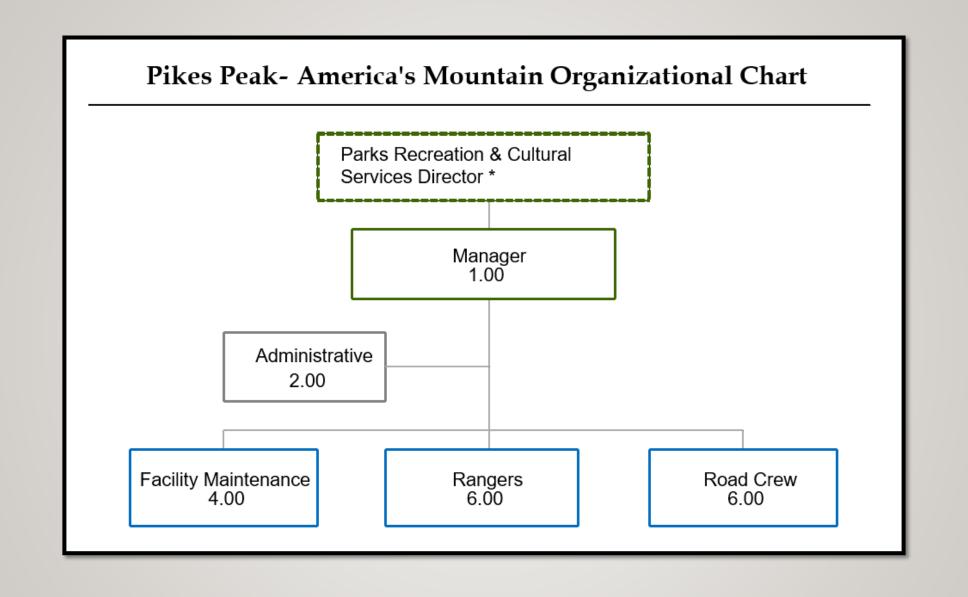
| DECADE AVERAGES | | MEMORIAL DAY – LABOR DAY | | | |
|-----------------|-----------------------|--------------------------|----------------|--|--|
| Decade | Decade Annual Average | | Total Visitors | | |
| 2020's | 538,898 | 2021 | 320,724 | | |
| 2010's | 402,239 | 2020 | 319,803 | | |
| 1970's | 302,598 | 2019 | 360,713 | | |
| 1990's | 281,785 | 2018 | 343,486 | | |
| 1960's | 266,928 | 2017 | 296,897 | | |
| 2000's | 262,275 | 2016 | 296,120 | | |
| 1950's | 245,854 | 2015 | 275,729 | | |
| 1980's | 208,652 | 2014 | 227,279 | | |
| 1940's | 197,114 | 2013 | 191,913 | | |





NEW MANAGER HIRED

SKYLER RORABAUGH





2022 BUDGET

| | Source of Funds | 2019 Actual | 2020 Actual | 2021 Original Budget | Amended Budget | 2022 Budget | * 2022 Budget - * 2021 Amended Budget | |
|------------|------------------------------|----------------------|------------------|----------------------------|-----------------------------|----------------------|---|--|
| | Tollgate Entry Fees | \$6,533,533 | \$5,772,795 | \$5,312,500 | \$5,312,500 | \$6,250,000 | \$937,500 | |
| | ARAMARK Concessions | 2,062,073 | 1,999,843 | 1,275,000 | 1,275,000 | 1,275,000 | 0 | |
| | Tower Optical Viewers | 1,545 | 2,265 | 1,293 | 1,293 | 1,600 | 307 | |
| | Miscellaneous | 669,218 | 1,546,692 | 137,750 | 137,750 | 168,750 | 31,000 | |
| | Fundraising | 3,246,424 | 2,047,132 | 428,000 | 428,000 | 416,050 | (11,950) | |
| Funds | Transfer from Other Funds | 0 | 0 | 1,750,000 | 1,750,000 | 0 | (1,750,000) | |
| Fur. | Interest | 1,040,567 | 461,261 | 22,000 | 22,000 | 22,000 | 0 | |
| | Total | \$13,553,360 | \$11,829,988 | \$8,926,543 | \$8,926,543 | \$8,133,400 | (\$793,143) | |
| oris | | | | | | | | |
| Enterprise | Use of Funds | 2019 Actual | 2020 Actual | 2021 Original Budget | * 2021 Amended Budget | 2022 Budget | 2022 Budget - * 2021 Amended Budget | |
| | Salary/Benefits/ Pensions | \$1,492,599 | \$1,642,442 | \$1,752,649 | \$1,752,649 | \$2,040,879 | \$288,230 | |
| | Perisions | | Ψ1,042,442 | 4 - 1 - 3 - 1 - 3 | . , . , | | ,, | |
| | Operating | 3,279,948 | 3,794,227 | 2,012,089 | 2,012,089 | 3,472,548 | 1,460,459 | |
| | | 3,279,948 373,563 | | | 2,012,089 98,717 | 3,472,548 373,135 | 1,460,459 274,418 | |
| | Operating | -,, | 3,794,227 | 2,012,089 | | | | |
| | Operating Capital Outlay | 373,563 | 3,794,227 740 | 2,012,089 98,717 | 98,717 | 373,135 | 274,418 | |















Travel Host













2022 PROJECTS

- Paving Operations
- Re-stain Gateway Exterior
- Bottomless Pit Wall
- Glen Cove Restroom
- Garage

NEW FOR 2022

- Timed Entry Reservation System
- Shuttle Buses Continue
- Evolving Food and Merchandise Options
- Updated TravelStorys
- More "Road to Sustainability" Stories

NORTH SLOPE RECREATION AREA

2021 Review and 2022 Look Ahead

NORTH SLOPE VISITATION

2020

- Visitors: 43,316
 - 170 Operating Days
 - Revenue: \$93,169
 - Expenses: \$63,348

2021

- Visitors: 26,859
 - 169 Operating Days
 - Revenue: \$62,180
 - Expenses: \$64,673



CRYSTAL RESERVOIR DAM CONSTRUCTION

- Delayed Into 2022
- Reservations implemented in 2020
- 40 Parking Spots Reserved
- 60-80 Parking Spots First Come Basis

SOUTH SLOPE RECREATION AREA

2021 Review and 2022 Look Ahead

SOUTH SLOPE VISITATION

2020

- I,020 Available Permits
 - 838 Permits Sold
 - 82% Utilization Rate
- 51 Operating Days
- Revenue: \$16,760
- Expenses:\$10,259

2021

- 960 Available Permits
 - 620 Permits Sold
 - 65% Utilization Rate
- 48 Operating Days
- Revenue: \$12,400
- Expenses:\$6,395

